

Message Text

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53

ORIGIN EA-09

INFO OCT-01 ISO-00 EB-07 AID-05 CIAE-00 INR-07 NSAE-00

COME-00 XMB-02 OPIC-03 INT-05 EUR-12 /051 R

DRAFTED BY EA/TB:JAKLEMSTINE:LRR

APPROVED BY EA/TB - GEORGE B. ROBERTS

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R 181425Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY BANGKOK

LIMITED OFFICIAL USE STATE 195374

E.O. 11652: N/A

TAGS: EGEN, TH

SUBJECT: U.S. FIRM'S BID ON PHITSANULOK IRRIGATION PROJECT

1. DEPARTMENT HAS BEEN CONTACTED BY MORRISON-KNUDSEN, PARENT COMPANY OF INTERNATIONAL ENGINEERING COMPANY, REGARDING LATTER'S BID FOR CONSULTATIVE SERVICE CONTRACT FOR DESIGN AND CONSTRUCTION ON IBRD FINANCED PHITSANULOK IRRIGATION PROJECT. PRINCIPAL COMPETITOR APPEARS TO BE AN ITALIAN-JAPANESE SYNDICATE.

2. INTERNATIONAL VICE PRESIDENT FOR INTERNATIONAL ENGINEERING H.Y. HSU IS PRESENTLY IN BANGKOK. HE WILL BE ADVISED BY PARENT FIRM TO DISCUSS BID AND COMPANY'S PROBLEMS WITH COMMERCIAL ATTACHE. EMBASSY IS REQUESTED TO PROVIDE APPROPRIATE ASSISTANCE AND SUPPORT TO INTERNATIONAL ENGINEERING AND FACILITATE CONTACTS WITH RTG OFFICIALS. COMPANY BELIEVES COMPETITORS HAVE STRONG SUPPORT FROM LOCAL BANKING INTERESTS. SISCO

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Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: IRRIGATION, PROGRAMS (PROJECTS), PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 18 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE195374
Document Source: ADS
Document Unique ID: 00
Drafter: EA/TB:JAKLEMSTINE:LRR
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750285-0282
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197508101/baaaashi.tel
Line Count: 45
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUL 2003 by BoyleJA>; APPROVED <20 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: EGEN, TH
To: BANGKOK
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006